## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.

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# SURPLUS LIST

List	of Fine Assortment	Of
	Stock Unsold	

GUARANTEED

Submit Your List of Wants for Quotations

Appl	EC		Ŷ.
APPL		C+ 0.4 C	. 9 9 6+
		205	2-3 ft.
		635 30 255	••••
Delicious 50		$\frac{200}{100}$	80
Esopus Spitzenburg 50	00 50	00 500	100
	63	30 1425	60
		20 850	165
Jonathan 40		10 820	210 90
King David 60 Lawver 60		150	220
McIntosh Red 27		150 75 90	45
Mam. Blk. Twig			160
Missouri Pippin 38	60		120
R. I. Greening		285	5
Rome Beauty	-	800 50 45	310 40
Smith's Cider 50 Stayman Winesap 74		-	240
Winter Banana		35 100	
Wh. W. Pearmain220	0 31	0 405	35
Winesap			110
Yellow Bellflower 98			255
Yellow Newton Pippin 68		25 620	260
PEAF			
On Pear I		a. a	0.0.01
			. 2-3 ft.
Bartlett		3200 150	1400
Doyenne d'Ete			
Doyenne du Comice 50	0 57		50
Flemish Beauty		110	
		375	
P. Barry 94 Winter Nelis	0 17		15
On Quince		100	
6-8		ft 9 / ft	. 2-3 ft.
Beurre Clairgeau			. 4-3 16
Beurre Hardy 23		0 120	30
Doyenne du Comice			
	19		
		90	30
Howell			100
P. Barry 11 Winter Nelis			120
PLUM		0 100	
On Myrobola			
·			. 2-3 ft.
Bavay's Green Gage		5 235	35
G1	41		45
Diamond	58		290
	40		210
Jefferson		55 120	30
T)1		50 115	90
Washington 15	18 60 4	30 50 40 <b>1</b> 90	55
Apex Plumcot		00 40	10
On Peach	Roots.		
		ft. 3-4 ft	. 2-3 ft.
	55 50		240
0 - 1 D 1	22		100
TZ 1 T		30 25 90 <b>1</b> 70	$\frac{330}{370}$
XT71 - 1		70 225	370
PRUN		-20	
On Almond			
			. 2-3 ft.
T		95 600	2200
On Peach		0	
		ft. 3-4 ft	. 2-3 ft.
O		30	20
French		460	670
		25 100	75
Improved French Sugar		25 510	520
~ugui	32	20 <b>11</b> 0	115

On Aprico	t Roc	ts.		
6-8		4-6 ft.	3-4 ft.	2-3 ft
French		320	200	80
On Myrobol	an R	oots.		
T 11 1	3 ft.	4-6 ft.	3-4 ft.	
T3 1			450	300 300
C	····	95	780	1200
Hungarian				290
Imp. Epineuse Improved French		95	$\begin{array}{c} 115 \\ 1200 \end{array}$	30 920
Silver Prune 34		345	45	235
APRIC	отѕ			
4-6	ft.	3-4 ft.	2-3 ft.	1-2 ft.
Blenheim 20	00	1820	<b>1</b> 200	600
Hemskirke140 Royal		$\begin{array}{c} 300 \\ 1080 \end{array}$	$\frac{620}{800}$	90 290
Tilton		530	600	250
On Myrobola	an Ro	oots.		
•		3-4 ft.	2-3 ft.	1_9 ft
Blenheim160		980		830
Hemskirke	-	270	290	<b>15</b> 0
Moorpark6(		$\frac{260}{700}$	$\begin{array}{c} 465 \\ 600 \end{array}$	200
Filton		230	180	80
On Peach	Root	ts.		
		3-4 ft.	2-3 ft.	1-2 ft
Blenheim4	10		880	900
Hemskirke 90	00	1600	460	700
Large Early Montgamet 2 Moorpark		$\begin{array}{c} 290 \\ 750 \end{array}$	200	140
Royal 12	25		755	1760
Routier's Peach 11 Filton82		$20 \\ 1290$	60	100
		1290	1460	180
QUINC				
On Quince	Roo	ts.		
		3-4 ft.		
Champion 33 Rea's Mammoth 19				•
			•	
PEACH				
On Peach		s.		
16	f+	9 / ff	9 9 ft	1 9 ft
		3-4 ft. 140	2-3 ft. 35	1-2 ft. 100
Crosby21 Early Imperial21	 10	140 70	$\begin{array}{c} 35 \\ 120 \end{array}$	100
Crosby21 Early Imperial21 Elberta68	 10 55	140 70 1080	$\frac{35}{120}$ $760$	100  900
Crosby	 10 55	140 70	$\begin{array}{c} 35 \\ 120 \end{array}$	100
Crosby	 10 55 50 	140 70 1080 710 115 55	35 $120$ $760$ $1000$ $540$ $200$	900 540 130
Crosby	 10 55 50 	140 70 1080 710 115 55 370	35 120 760 1000 540 200 340	100 900 540 130
Crosby	 10 55 50  90 45	140 70 1080 710 115 55	35 $120$ $760$ $1000$ $540$ $200$	100 900 540
Crosby Early Imperial	 10 55 50  90 45 10	140 70 1080 710 115 55 370 50 990 2300	35 120 760 1000 540 200 340 20 800 850	100 900 540 130 560 350 600
Crosby         2           Early Imperial         21           Elberta         6           Foster         8           Hale's Early           Heath Cling         1           Late Crawford         1           Levis Cling         4           Levy Late         11           Lovell         14           McDevitt's Cling         3	 10 55 50  90 45 10 60	140 70 1080 710 115 55 370 50 990 2300 890	35 120 760 1000 540 200 340 20 800 850 1200	100 900 540 130 560 350
Crosby         2           Early Imperial         21           Elberta         66           Foster         85           Hale's Early           Heath Cling         15           Late Crawford         15           Levis Cling         46           Levy Late         11           Lovell         14           McDevitt's Cling         35           McKevitt's Cling         36	 10 55 50  90 45 10 60	140 70 1080 710 115 55 370 50 990 2300	35 120 760 1000 540 200 340 20 800 850	100 900 540 130
Crosby       2         Early Imperial       21         Elberta       65         Foster       86         Hale's Early       86         Heath Cling       12         Levis Cling       42         Levy Late       13         Lovell       140         McDevitt's Cling       35         McKevitt's Cling       36         Muir       120         Phillip's Cling       60	 10 55 50        	140 70 1080 710 115 55 370 50 990 2300 890 230 920 90	35 120 760 1000 540 200 340 20 800 850 1200 15 635 1425	100 900 540 130 560  210 800 1200
Crosby Early Imperial 21 Elberta 62 Floster 88 Hale's Early Heath Cling 19 Late Crawford 19 Levis Cling 44 Levy Late 11 Lovell 14 McDevitt's Cling 38 McKevitt's Cling 19 Muir 12 Phillip's Cling 66 Runyon's Orange Cling 19	 10 55 50  90 45 10 60 50	140 70 1080 710 115 55 370 50 990 2300 890 230 920 90 100	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600	100 900 540 130 560  210 800 1200 770
Crosby         2           Early Imperial         21           Elberta         6           Foster         8           Hale's Early           Heath Cling         1           Levis Cling         4           Levy Late         1           Lovell         14           McDevitt's Cling         3           McKevitt's Cling         6           Muir         12           Phillip's Cling         6           Runyon's Orange Cling         5           Salway         5           Seller's Orange Cling         6	 10 555 50  90 45 10 60 50 50  65 50	140 70 1080 710 1115 55 370 50 2300 2300 230 920 90 100	35 120 760 1000 540 200 340 20 800 850 1200 15 635 1425 600 720 710	100 900 540 130 560 600 210 800 770 60 370
Crosby         2           Early Imperial         2           Elberta         6           Foster         8           Hale's Early         1           Heath Cling         4           Levis Cling         4           Levy Late         1           Lovell         14           McDevitt's Cling         3           McKevitt's Cling         6           Muir         12           Phillip's Cling         6           Runyon's Orange Cling         5           Salway         5           Seller's Orange Cling         7           Sims Cling         8	10 555 50 	140 70 1080 710 1115 55 370 50 990 2300 890 2300 920 90 100  700	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200	100 540 130 560 210 800 1200 770 6370 820
Crosby         21           Early Imperial         21           Elberta         68           Foster         88           Hale's Early         4           Heath Cling         12           Levis Cling         44           McVey Late         11           Lovell         14           McCevitt's Cling         38           McKevitt's Cling         60           Runyon's Orange Cling         5           Salway         5           Seller's Orange Cling         5           Sims Cling         86           Susquehanna         86	10 55 50 	140 70 1080 710 115 55 370 990 2300 890 230 90 100  700 300	35 120 760 1000 540 200 340 20 850 1200 455 635 1425 600 720 710 710 1200 470	100 900 540 130 560 350 600 1200 770 60 820 150
Crosby Early Imperial 21 Elberta 67 Foster 88 Hale's Early Heath Cling 19 Levis Cling 47 Lovel 11 Lovel 12 Lovel 13 McKevitt's Cling 36 Runyon's Orange Cling 51 Salway 52 Seller's Orange Cling 52 Sims Cling 86 Susquehanna 7 Fuscan Cling 87	55 50 50 45 10 60 60 60 60 60 60 60 60 60 60 60 60 60	140 70 1080 710 1115 55 370 50 990 2300 890 2300 920 90 100  700	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200	100 900 540 130 560 600 1200 770 60 370 820 150
Crosby Early Imperial 21 Elberta 67 Foster 88 Hale's Early Heath Cling 19 Levis Cling 47 Lovel 11 Lovel 12 Lovel 13 McKevitt's Cling 36 Runyon's Orange Cling 51 Salway 52 Seller's Orange Cling 52 Sims Cling 86 Susquehanna 7 Fuscan Cling 87	55 55 65 65 65 65 65	140 70 1080 710 1115 55 370 50 990 2300 890 2300 920 90 100  700 300  680	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200 470 650	100 900 540 130 560 600 1200 770 60 370 820 150
Crosby	 10 55 55 50  90 45 10 60 60 60 60  55 60  65 65	140 70 1080 7710 1115 55 370 990 2300 890 230 90 100  700 300 680	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200 470 650	100 900 540 130 560 600 210 800 770 60 370
Crosby	 10 555 550  90 45 10 60 60 60  75 80  655 81N E:	140 70 1080 7710 1115 55 370 990 2300 890 230 920 90 100  700 300 680 Sts.	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200 470 650 450	100 900 540 130 600 210 800 1200 770 60 370 820 150
Crosby	10 10 10 10 10 10 10 10 10 10 10 10 10 1	140 70 1080 710 115 55 370 50 990 2300 890 2300 920 90 100  680 8 ts. 3-4 ft.	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200 470 650 450	100 900 540 130 600 210 800 1200 770 60 370 820 150
Crosby		140 70 1080 710 115 55 370 50 990 2300 890 2300 90 100  680 S ts. 45 70	35 120 760 1000 540 200 340 200 850 1200 15 635 1425 600 720 710 1200 470 650 450	100 900 540 130 560 210 800 1200 60 370 820 150 150 150 150 150 150 150 15
Crosby		140 70 1080 710 115 55 370 50 990 2300 890 2300 920 90 100  680 8 ts. 3-4 ft.	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200 470 650 450	100 900 540 130 350 600 1200 770 60 370 820 150 150 1-2 ft
Crosby		140 70 1080 710 115 55 370 50 990 2300 890 230 920 90 100  680 S ts. 45 70 710	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200 470 650 450	100 900 540 130 560 600 210 820 1200 820 150 600 1-2 ft
Crosby	10 10 10 10 10 10 10 10 10 10 10 10 10 1	140 70 1080 710 115 55 370 50 990 2300 890 230 920 90 100  680 S ts. 3-4 ft. 45 70 710 520	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200 470 650 450	100 900 540 130 560 600 210 820 1200 820 150 600 1-2 ft
Crosby		140 70 1080 710 115 55 370 50 990 2300 890 230 920 90 100  680 S ts. 3-4 ft. 45 70 710 50 50 70 60 70 60 70 70 70 70 70 70 70 70 70 7	35 120 760 1000 540 200 340 20 850 1200 15 635 1425 600 720 710 1200 470 650 450	100 900 540 130 350 600 1200 800 1700 820 150 600 1-2 ft
Crosby		140 70 1080 710 115 55 370 50 990 2300 890 230 920 90 100  680 S ts. 3-4 ft. 45 70 710 520	35 120 760 1000 540 200 340 20 850 1200 15 635 6425 600 720 710 1200 470 650 450	100 900 540 130 560 600 210 820 1200 820 150 600 1-2 ft
Crosby		140 70 1080 710 1115 55 370 990 2300 890 2300 890 100 680 8 ts. 3.4 ft. 45 70 710 520  ots. 3.4 87 93	35 120 760 1000 540 200 340 850 1200 15 635 1425 600 710 1200 470 650 450 2-3 ft. 425 120 790 720	100 900 540 130 560 00 1200 770 60 370 820 1-2 ft 590 900 2-3 ft 1300 820
Crosby		140 70 1080 710 1115 55 370 990 2300 890 2300 890 100 680 S ts. 3.4 ft. 45 70 710 520  ots. 3.4 87 93 10	35 120 760 1000 540 200 340 850 1200 635 1425 600 720 470 650 450 2-3 ft. 425 120 790 720	100 900 540 130 356 600 1200 770 60 370 820 1-2 ft 590 900 2-3 ft 1300 820 200
Crosby		140 70 1080 710 1115 55 370 990 2300 890 2300 890 100 680 8 ts. 3.4 ft. 45 70 710 520  ots. 3.4 87 93	35 120 760 10000 540 200 340 850 1200 15 635 1425 600 720 710 470 650 450 2-3 ft. 425 120 790 720 720	100 900 540 130 560 00 1200 770 60 370 820 1-2 ft 590 900 2-3 ft 1300 820
Crosby		140 70 1080 710 1115 55 370 50 990 2300 890 2300 920 90 100 680 8 ts. 3.4 ft. 45 70 710 520 ots. 3.4	35 120 760 1000 540 200 340 850 1200 15 635 1425 600 710 1200 470 650 450 2-3 ft. 425 120 720 720	100 900 540 130 560 210 800 1200 770 60 370 820 900 1-2 ft 
Crosby         21           Early Imperial         21           Elberta         68           Foster         88           Hale's Early         4           Heath Cling         12           Levis Cling         42           Levis Cling         38           McKevitt's Cling         38           McKevitt's Cling         60           Runyon's Orange Cling         8           Salway         8           Seller's Orange Cling         8           Sims Cling         60           Nectar         60           Advance         60           Humbold         33           New White         50           Stanwick         ALMOI           On Almond         4-6           Drake's Seedling         11 <td></td> <td>140 70 1080 7710 1115 55 370 990 2300 890 230 90 100 700 300 680 S ts. 3.4 ft. 45 70 710 520 ots. 3.4 87 93 10</td> <td>35 120 760 1000 540 200 340 850 1200 15 635 1425 600 720 710 470 650 450 2-3 ft. 425 120 790 720 720</td> <td>100 900 540 130 560 210 800 1200 770 60 820 150 1-2 ft  590 900 2-3 ft 1300 820 200 200 200 200 200 200 2</td>		140 70 1080 7710 1115 55 370 990 2300 890 230 90 100 700 300 680 S ts. 3.4 ft. 45 70 710 520 ots. 3.4 87 93 10	35 120 760 1000 540 200 340 850 1200 15 635 1425 600 720 710 470 650 450 2-3 ft. 425 120 790 720 720	100 900 540 130 560 210 800 1200 770 60 820 150 1-2 ft  590 900 2-3 ft 1300 820 200 200 200 200 200 200 2

On	Peach Ro	ots.		
	4-6 ft.	3-4		2-3 ft.
Drake's Seedling	380	90		240
I. X. L.	920	53		900
Ne Plus Ultra	670	110		780
Nonpareil Peerless		67 80	-	525 600
1 certess	Flowering.		70	000
	_			
- 11 7771	4-6 ft.	3-4		2-3 ft.
Double White	210	15		110
Double Pink		13	30	100
	WALNUT	3		
Grafted	on Califorr			
	10-12 ft.			
A'Bijou		15	55	60
Chaberte			40	50
Concord		20		60
Cut-leaved		F00	10	10
Franquette Mayette		$\frac{500}{400}$	$\frac{1000}{500}$	
Mayette Rouge				40
Neff's Prolific		35	30	55
Parisienne		120	250	280
Placentia Perfection		550	500	315
Paradox		260	245	290
Royal			70	65
	FIGS			
	Smyrnas.			
	•	0.4.00	0.0.01	100
Galiman	4-5 ft.	3-4 ft.		1-2 ft.
Calimyrna Bardajic		$\frac{380}{50}$	$700 \\ 50$	1820
Bardajie		90	90	
	Capri.			
~	4-5 ft.	3-4 ft.	2-3 ft.	1-2 ft.
Capri Magnissalis		$^{25}$	••••	•••
Capri Milco		145		
Roeding's Capri No		390	55	
Dandingle Commit Mr.				
Roeding's Capri No Roeding's Capri No		45 55	130	490

GRAPES	
New Grapes.	
Dattier de Beyrouth	3200

Sultanina Rosea .....

Adriatics.

 Mission
 4-5 ft.
 3-4 ft.
 2-3 ft.
 1-2 ft.

 White Adriatic
 680
 1125
 2000
 1600

 White Endich
 110
 140
 60
 ...

General Collection-Shipping.	
Black Cornichon Black Hamburg Emperor Malaga	$\frac{3480}{5890}$
Rare—Table and Shipping.	
Disale Manage	400

### Wine Varleties.

Chasselas Golden

ı	Alicante Bouschet	80
1	Carignan	174
ı	Feher Zagos	318
ĺ	Grand Noir de la Calmette	124
	Grenache	389
	Petit Syrah	120
	Zinfandel	527

Muscat .....

Raisin Varieties.

2000

Sultana	107 178
Resistant Varieties.	
Aramon Y Rupostric Canzin No. 1	400

	Aramon X Rupestris Ganzin, No. 1	400
	Mourvedre X Rupestris, 1202	1000
	Riparia X Cordifolia X Rupestris, 106.8	30
	Riparia Glorie de Montepellier	400
	Riparia X Rupestris, 3306	1000
	Riparia X Rupestris, 3309	600
į	Riparia X Rupestris, 101-14	1000
	Rupestris St. George	1000

## Fancher Creek Nurseries, Inc.

GEO. C. ROEDING, President and Manager FRESNO, CALIFORNIA

### SUPPLEMENT TO

# ROEDING'S PRACTICAL HORTICULTURE

MARCH 1st, 1914

The Glorious Rainfall and Favorable Conditions Guarantees a Long Planting Season. A Splendid Assortment to Select From at Special Low Prices. Write Us Your Wants.

#### APPLES.

This is a season after one's own heart, and for the planting of trees it could not be more favorable. We are now commencing to receive inquiries from our numerous friends in the higher mountain regions and from the coast counties for apple trees. The remunerative prices at which good apples are selling has stimulated planting and the indications are, now that growers are standardizing their packs, the natural tendency toward higher prices will surely rule—there is al-ways a good market for fine fruit, consequently we grew a big stock of such varieties as King David and Delicious, fruit that is fit to grace the table of royalty. Many sections are appreciating the great value of these late introductions and they will prove to be great money makers. It is not necessary for us to dwell on the commercial value of such varieties of apples as Jonathan, Smith's Cider, Esopus Spitzenburg, Stayman's Winesap, White Winter Pearmain, Yellow Beliflower, Yellow Newtou Pippin. Let us figure on your requirements. If you contemplate planting 500 or more trees, and are short of ready cash, we may be able to interest you in a new plan of ours, that is well worthy of consideration. There is still a month and a half to plant. Our stock is the wonder of everybody that sees it. They can not believe that our mag-They can not believe that our mission since the budded six to eight foot trees mission roots are yearlings. They on whole roots are yearlings. are just the same.

#### PEARS

The great prices which green pears brought in the Eastern markets in 1913 have stimulated the planting of pears of all the leading shipping sorts. Just bear in mind that pears are adapted to cauning and drying as well as shipping. The demand for dried as shipping. The demand for dried pears far exceeds the supply and this has been the case for a number of years. We do not advise planting pears on light soils unless it should be in the river bottom lands. The best soil for the pear is a good red or black Our supply of the large sizes is exhausted, but we still have a fine of Bartlett, Doyenne du Comice and P. Barry in medium grades. They are fine stocky trees. We are prepared to offer you inducements on this

pared to offer you inducements on this stock in the way of prices.

Did it ever occur to you that you ean grow pears in a small garden if they are budded on quince roots? It's a fact. Trees not over six feet high are veritable pictures when loaded with a erop of luscious pears. Try a few trees. They are ornamental, profitable and will surely give you a lot of pleasure. We can furnish Beurre Clairgeau, Beurre Hardy, Doyenne du Comice, Easter Beurre, Glou. Morceau, Howell P. Barry and Winter Nelis.

#### PLUMS

There has been a great demand in the last few years for plums. Today the plum is regarded as one of our most profitable shipping fruits. If you have a reasonably good heavy soil you certainly should be interested in such varieties for shipping as Clyman, Diamond, Giant and Wickson for shipping to the Eastern markets. They are all great winners. As to the canning sorts, you can make no mistake in plarting Bavays Green Gage, Jefferson, Washington and Yellow Egg.

#### PRUNES

It just happens in a year of unusual demand like this has been for prunes, that several of our customers who had placed large orders have been unable to plant on account of their ground being too wet, preventing them from standar preparing the ground for the trees merits.

quested us to use our selling facilities to place these trees to the best advanded to accord you a prompt reply. tage. We want our customers who may have been disappointed in semant to write us for specuring heir trees to write us for special prices. These trees are perfectly dormant and are in fine shape for planting out. The prune is no longer a joke. The European markets take the greater part of our product and the demand is growing stronger in the United States every year. Write us for special prices on trees budded on almoud, myrobolan and peach roots. In following varieties: French, German, Hungarian, Sugar Silver, Robe de Sargent.

#### APRICOTS

During the last five years we have never had enough apricots. We anti-cipated a big demand this year and had the largest stock of trees on aprinad the largest stock of trees on apricot, peach and myrobolan roots we have ever grown. Sales have been heavy, but we can still furnish Blenheim, Hemskirke, Royal, Tilton on apricot, peach and myrobolan roots. Don't forget that for your wet, heavy laud there is nothing like the Myrobolan root. The Hemskirke bears a very close resemblance to the Moorpark, and is almost as large. It is a heavy and regular cropper, and one heavy and regular cropper, and one of the best. On several different occasions we have observed where packers have brought the Hemskirke for the Blenheim because the fruit was of larger and uniform size, paying a half a cent more for the dried product. They would insist that they were Blen-

The so-called Alameda Hemskirke which is recognized as one of the leaders in the Santa Clara valley is the genuine Hemskirke, nothing else. Our original buds came from these trees so we know what we are talking about. For the San Joaquin valley the Tilton is one of the very best. Rarely gets touched by frost because it blooms two weeks later than any other variety. The fruit runs into large sizes, and even when dead ripe is very firm. Nothing will compare to it for shipping, canning and drying We have made a study of purposes. this variety for a number of years and consider it the very best for the interior valley lands.

#### **PEACHES**

If we did not have a fine stock of peaches coming in for 1915, we would be tempted to replant many of our peach trees. We can't afford to do this. First of all we are short of land and secondly we are convinced that our friends know a bargain when they see it and they are not going to pass up this chance of buying Elbertas, Fosters, Lovell, Muir and Wheatland peaches at lower figures than ever be-

#### **ALMONDS**

This has been one of those years when the growers have simply coined money on their almond orchards. Ac-cording to our views prices have been too high, excessive prices heavy importation and this is what we want to avoid. We grow an im-mense stock of almonds and have a fair supply of trees on almond and peach roots. Some of the trees on almond are small, but they are stocky. Our trees on peach roots in some instances, as you will observe on referring to our surplus list, run into the larger sizes. Most people want trees on almond roots. For exceptionally gravelly, dry soils this root "is it," but for average loamy or heavy land the

they had ordered, so they have re- and if you want any particular infor- commercial business is that practically

in better shape today than they have been for years. The wine business reached its lowest ebb two years ago. The many problems which were evidently responsible for the disastrous low prices have been solved, and the marked advance, and at the same time very satisfactory prices which the growers have received for their wine grapes in 1913 will continue and more

than likely increase.

The late table grape has a greater future than ever before. Through the painstaking efforts and large number of experiments carried on in California by agents of the United States Department of Agriculture, Washington, D. C., extending over a period of several years, the method of preserving grapes in perfect condition several months after they have been picked, has been fully demonstrated. In consequence of this there is a greater future than ever before in the San Joaquin and Sacramento valleys for each varieties of grapes as the Em such varieties of grapes as the Emperor, Black Cornichon and Almeria. The importation of grapes packed in cork dust from Europe is one million kegs a year of 40 pounds each. The possibilities of our grapes packed in red wood saw dust are, therefore, unlimited, and a large acreage should be devoted to the planting of these late ripening grapes.

Raisin grapes are also coming into their own and this business is on a better footing than ever before. Raisin bread has popularized the Thompson's Seedless grapes, and it is no wonder that there has been such a heavy demand for the vines of this variety.

#### THE SEASON

We are receiving letters from planters daily now in which they express hesitation about placing their orders for nursery stock, fearing that the season has advanced too much to make it safe to transplant trees. For their benefit we desire to state that we will be planting our own seedlings and cuttings up to the middle of April, and that we do not anticipate any difficulty in getting our usual good stand. In some instances deciduous trees may be started slightly, but if our instructions relative to cutting the trees back, irrigating them, and protecting the bodies of the tree from being exposed to the sun, are followed there is no reason in the world why just as good a stand should not be secured now as the trees had been planted in the early part of the season. When you receive your shipment of trees, do not fail to read carefully the instructions printed in red ink that we mail with every invoice in reference to caring and planting of trees received from us.

#### **EVERGREENS**

This is the season of the year for planting evergreens of every description, and from now on we expect to be busily engaged in taking care of the orders received early in the season for this class of stock. We have a magnificent stock of all varieties of evergreen trees, shrubs, palms, etc. in we can be of any assistance to you in making your selection of desirable ornamentals for your grounds, do not hesitate to write to us, for we will be pleased to give you all the information desired. If we can be of any assistance to you

#### A WORD TO OUR CUSTOMERS

GRAPES

It is no exaggeration to say that the table grape and wine business are in better shape today than they have been for years. The wine business ments are not made sooner than they have been for years.

It is not necessary to go into detail as to these matters, we merely wish to say to our customers that this business has developed to the point it has through the confidence we inspired in those who have favored us with their business.

We want to take this opportunity of saying to our customers that it is our desire at all times to accord them every courtesy, and at any time they have reason to feel that we have been delinquent in giving them proper attention, no matter how small their order may be, we want to assure them order may be, we want to assure them that we would esteem it a personal favor if they will give us an opportunity to investigate their particular complaint before condemning us. In the 31 years that we have been engaged in this business we have never during that entire time had a lawsuit, although we have sold millions of trees, and this in itself is, we think, a record which we have every reason to be proud of.

#### A FEW NOTES FROM PLEASED CUSTOMERS

"Your catalogue received. prices compare favorably with others and your stock always gave entire satisfaction."—Carl D. Fredericks, Chicago Park, Calif.

"You may be interested to know that the plums we ordered from you three years ago, the Formosa, etc., are thriving beautifully, as are the grapes also."—Mrs. Fred Cowen, 115 Broad Ave., San Antonia, Texas.

"I received the trees the 30th of Jan., in good condition and number and kind all as per order. They look to me very fine."—Caroline B. Taylor, Glenn, Calif.

"The trees from you last year were much superior to those bought else-where, so am giving you my complete order this time, and presume in the future, as I shall be planting for several seasons to come."-Robert Liddell, Lake Port, Calif.

"I planted some of your trees in 1907 and 1908 and they are the best I ever planted."—J. G. Nyquist, San Jose, Calif.

"I received the bale of plants in fine order, Saturday, Feb. 14th. I must say you sent me the best plants of any nursery. I am sorry that I got plants elsewhere. If I could have bought all my plants of you. I thank you for sending me such good plants." —Zenas Smith, No. 51 Pope St., San Francisco, Calif.

"Trees arrived in the best shape. Mr. Weatherby, County Horticultural Commissioner, was free to say that they were by far the best and cleanest stock to pass his hands this year."

—J. Bagley, Eureka, Calif.

"Enclosed find check for \$49.32 in full for invoice of Jan. 12th. You sent me very fine trees and I will try to get some of my friends to send you an order."—H. H. Harris, Elsinore,

"The fruit trees I have in my or-chard, which I have purchased from peach roots is better than the almoud.
All the varieties we are offering are standards. No use enumerating their merits. They are in prime condition

No business is without its troubles. The nursery business is no exception to the rule. The marked difference between our business and the average Block, Los Angeles, Calif.